

- ❖ Don't be ridiculous
- ❖ No one has done that before!
- ❖ It will never work here.
- ❖ Don't you see all the work ?
- ❖ let's not go against the trend.
- ❖ We've already tried that.
- ❖ We'll work it out some time.
- ❖ It will cost too much.
- ❖ We're not responsible ..
- ❖ That's too big a change.
- ❖ We don't have the time.
- ❖ That makes ... Redundant or obsolete.
- ❖ Not our problem.
- ❖ We've never tried that before.
- ❖ Let's be realistic.
- ❖ We'll make a fool of ourselves.
- ❖ Don't change a winning team
- ❖ we know how success works
- ❖ Why change? Things are going well.
- ❖ You're years ahead of your time.
- ❖ It's not in the budget.
- ❖ If it's such a good idea, why hasn't it been done before?
- ❖ Management will never fall for that.
- ❖ The supplier will never do that.
- ❖ The customer will not accept it.
- ❖ Since when are *YOU* the expert ?!
- ❖ It's not in line with policy.
- ❖ We keep it in mind
- ❖ We'll get to that in future.



from the **ABC van *XYX***, **Creativiteit in praktijk & theorie**, isbn 90-5383-682-9
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